

KARRAR HUSSAIN

Contact Information

Institute of Economics
Friedrich-Alexander-Universität
Erlangen-Nürnberg
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Education

- 2010-15 University of Southern California, Los Angeles, CA
Doctor of Philosophy in Economics, May 2015
- 2008-10 Harvard Kennedy School of Government, Cambridge, MA
Master in Public Administration and International Development, June 2010
- 2003-08 Lahore University of Management Sciences, Pakistan
M.Sc in Economics, June 2008
B.Sc in Mathematics and Economics (Double Majors), June 2007

Academic Experience

- 2020- Friedrich-Alexander-Universität, Erlangen-Nürnberg
Institute of Economics, *Assistant Professor*
- 2018-20 Lahore University of Management Sciences, Lahore
Department of Economics, *Assistant Professor, May 2020*
- 2016-17 Rady School of Management (UCSD), La Jolla, CA
Post-Doctoral Fellow, August 2017
- 2015-16 Harvard Kennedy School of Government, Cambridge, MA
EPoD Research Fellow, July 2016

Research Interests

Development Economics, Behavioral Economics

Research Papers

“*Mobilizing Women Voters: Experimental Evidence from Pakistan*” with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg), October 2019

“*Export Destinations and Margins of Trade: Evidence from Pakistan*” with Zara Liaquat (University of Waterloo), September 2019

“*En Route to the World: Understanding Firms That Solely Export*” with Zara Liaquat (University of Waterloo), August 2019

“*Using Preference Estimates to Customize Incentives: An Application to Polio Vaccination Drives in Pakistan*,” with James Andreoni (UCSD), Michael Callen (UCSD), Yasir Khan (UC Berkeley), Charles Sprenger (UCSD),
September 2019

“*Fickle Groups: An Empirical Assessment of Time Preferences Using Experimental Data*,” Job Market Paper, August 2017

Research Projects: Ongoing and Planned

“*Environmental Auditing and Firm Performance*” with Anca Baliatti (Heidelberg University), Zain Chaudhry (Heidelberg University), Yasir Khan (UC Berkeley)

“*How Education Changes Lives*” with Michael Kosfeld (Gothe University), Zain Chaudhry (Heidelberg University)

“*Media Diversity, Religion and Economic Behaviour: An Analysis of Pakistan*” with Oeindrila Dube (U Chicago)

“*Understanding Team Composition and Productivity in Factories*” with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg)

“*The Effect of Cellphone Usage on Students Learning Outcomes*” with Farooq Naseer (LUMS)

Fellowships and Awards

2012–15 IEPR Summer Research Fellowship, Department of Economics, USC

2008–10 Fulbright Scholarship for Masters Program

2003–07 Asian Development Bank Scholarship for Bachelors Program

Conference and Seminar Presentations

2019 Western Economic Association International (WEAI), San Francisco

2019 Advances in Field Experiments, (U Chicago)

2019 Annual Experimental Political Science, (NYU)

Professional Activities

2019-20 DFID - Punjab Ministry of Health, *Health Economist*

- 2017 World Bank - Development Research Group, Washington, DC. *Consultant on Education Reforms, January 2018*
- 2014 Research Assistant, Prof. M. Hashem Pesaran (USC) and Prof. Ron P. Smith (UCSD) "*Counterfactual Analysis in Macroeconometrics: A Policy Ineffectiveness Test*"
- 2013 Research Assistant, Nobuhiro Kiyotaki (Princeton University), Robert Dekle (USC) and Hyeok Jeong (KDI School) "*Dynamics of Trade and Heterogeneity in General Equilibrium*"
- 2009 Dubai Economic Council, Summer Intern, compiled and analyzed data for "*Annual Dubai Competitiveness Report 2009*"
- 2008-10 Research Assistant, Dr. Jeffery Frankel, Harvard Kennedy School, updating his book "*World Trade and Payments*"

Honors, Grants and Awards

- 2019 Private Enterprise Development in Low-Income Countries (2019), "*Understanding Team Composition and Productivity in Factories*" with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg). Lead Principal Investigator. £20k
- 2018 Economic Development and Institutions (EDI) Programme (2018), "*Media Diversity, Religion and Economic Behaviour: An Analysis of Pakistan*" with Oeindrila Dube (U Chicago). Co-Principal Investigator. £90k
- 2018 International Growth Centre (2018), "*Mobilizing Women Voters: Experimental Evidence from Pakistan*" with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg). Lead Principal Investigator. £2.5k
- 2018 Punjab Commission For the Status of Women (2018), "*Mobilizing Women Voters: Experimental Evidence from Pakistan*" with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg). Lead Principal Investigator. PKR600k
- 2015 International Growth Center (IGC), "*Gender Discrimination and Early Childhood Investment Pattern*," (Aprajit Mahajan, Leonardo Bursztyn, Manisha Shah). Co-Principal Investigator. \$60k+
- 2015 South Asia Institute, Harvard University, "*Tailoring Intertemporal Incentives: An Application to Polio Vaccination Drives in Pakistan*." (with James Andreoni, Michael Callen, Charles Sprenger, and Yasir Khan). Co-Principal Investigator. \$5k

- 2014 UC Berkeley: Center for Effective Global Action (CEGA), “ *Gender Discrimination and Early Childhood Investment Pattern*,” (Aprajit Mahajan, Leonardo Bursztn, Manisha Shah). Co-Principal Investigator. \$10k+
- 2013 International Growth Center (IGC), 2013, “ *Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan*” (with James Andreoni, Michael Callen, Charles Sprenger, and Yasir Khan). Co-Principal Investigator. \$90k+

Teaching Experience

- 2020- Friedrich-Alexander-Universität (FAU), “ *Behavioral Development Economics*”
- 2020 Lahore University of Management Sciences (LUMS), “ *Intermediate Macroeconomics*”
- 2018- Lahore University of Management Sciences (LUMS), “ *Behavioral Economics*”
- 2018- Lahore University of Management Sciences (LUMS), “ *Intermediate Microeconomics*”
- 2016 Summer semester visiting faculty, Lahore University of Management Sciences (LUMS), “ *Statistics for Economist*”
- 2013 Teaching Assistant, Prof. M. Hashem Pesaran, Economic and Financial Time Series, Department of Economics, USC
- 2012 Teaching Assistant, Professor Vincenzo Quadrini, Ph.D. Core Macroeconomics II, Department of Economics, USC
- 2009 Teaching Fellow, Dr. Filipe Campante, Macroeconomic Theory and Policy, Harvard Kennedy School

Affiliations

Western Economic Association International (WEAI), International Growth Center (IGC), Center for Economic Research Pakistan (CERP), UC Berkeley: Center for Effective Global Action (CEGA)

Languages

English, Urdu, Hindi, Pashto, Persian (Dari)

References

Asim Ijaz Khwaja
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Charlie D. Sprenger
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Strategic Management
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